

GAUTENG SAPOA-INTRODUCTION TO BROKING SEMINAR

Event Date	08/05/2020
Event Time	08:30
Event End Date	15/05/2020
Event End Time	12:30
Additional Information	<p>The Introduction to Broking Seminar is in two parts and is aimed at newcomers to Commercial and Industrial Broking, Broker support staff and people working closely with Brokers. Anyone entering the Commercial Property Industry on the ground level could also benefit.</p> <p>Topics covered over the two sessions include, but are not limited to, the property mix, dealing with the landlord, the offer to lease and agreement of lease, commercial property terminology, negotiables, basic town planning, sourcing of municipal information, legal documentation (FICA, CPA, sureties, bank guarantees, mandates, resolutions, introductions, confidentiality agreements, debit orders), basic property sales, basic property finance, research, canvassing/prospecting, record keeping and Brokers' commission. The industry codes of conduct and Broker etiquette will also be discussed.</p> <p>Day 1 08 May 2020 08h30 - 13h30 Day 2 15 May 2020 08h30 - 13h30 (delegates are expected to attend both days)</p>
Venue Name	SAPOA Offices
Address	SAPOA Offices Hunt's End Office Park Paddock View Building,36 Wierda Road West Wierda Valley Sandton
Speaker	Joan Goldswain SAPOA National Brokers Committee Joan Goldswain Commercial
Cost	Members R1 900.00 (Excl. Vat) Non-members R3500.00(Excl. Vat) (Once off payment for both days)
Cancellation Policy	<p>Please note that payment is due on receipt of invoice.</p> <p>Cancellation will only be accepted if done so in writing and 3 full business days before the workshop. Unfortunately, delegates who do not cancel in time will be held liable for the amount outstanding, even if they have not attended. No-shows will be charged the full amount, unless cancellation has been received in due time.</p> <p>Booking Essential When booking online, kindly ensure you add each delegate who will be attending - click the 'ADD DELEGATE' tab AFTER adding each delegate, wait for the system to save the booking, then click 'ACCEPT' to confirm your registration. Once registered you will receive a confirmation email showing the number of delegates you have registered</p>
Contact Info	Mafonti Morobi Education Officer T: +27 11 883 0679 F: +27 11 883 0684 E: eduofficer@sapoa.org.za

PERSON RESPONSIBLE FOR ACCOUNT

First Name	Last Name	Full Company Name
<input type="text"/>	<input type="text"/>	<input type="text"/>
Telephone	Email	Company VAT No (If N/A, insert all 0's) E.g. 0000000000
<input type="text"/>	<input type="text"/>	<input type="text"/>

Company Postal Address

SAPOA Member

Other Member Number

Accept

Decline

**Please add delegates before clicking accept*

ADD DELEGATES

Title

Select... ▼

Delegate First Name

Delegate Last Name

Delegate Email

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Delegate Diet

Select... ▼

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