



Gauteng Pretoria: Enterprises University of Pretoria

CCPP Certificate for the Commercial Property Practitioner

MARCH - NOVEMBER 2020 > 1 YEAR DISTANCE LEARNING

► Admission Requirements

Matric mathematics preferable.

► Course Profile & Objectives

The certificate for the Commercial Property Practitioner is South Africa's premier skills programme for practitioners and brokers involved in office, retail and industrial leasing, selling, management and investment. It is presented by Enterprises University of Pretoria in conjunction with SAPOA. Experienced academic staff as well as leading figures in the industry provide a strong functional base to the programme. More than a thousand delegates have registered for this very popular course since its introduction in 1996.

The objective of the course is: To provide the necessary skills and knowledge for the broker, property practitioner and property financiers to function effectively, efficiently and successfully in the commercial and industrial property sectors. Participants

in the CCPP will find their skills and knowledge sharpened not only by the practical instruction and case studies, but also by the interchange of ideas with the lecturers and their colleagues in the three day block session. The CCPP is open to all brokers and property practitioners - whether independent or employed by institutions. Admission requirements are minimum of matric, with mathematics at matric level being desirable. Appropriate broker experience will be a recommendation for acceptance.

► Structure of the Course and Workload

The course comprises 26 subjects to be studied by correspondence between March and November 2020. During October 2020, participants will attend a three-day residential block session at a venue in Gauteng. During the three days, practical case studies and problems will be discussed by leading practitioners in the field.

Time will also be allowed for discussion of any problems or contentious issues which participants may have encountered during their preparation.

► Contents of Course

- **Introduction to Property Development**
To provide an overview of the property development process and the major participants in the industry.
- **Building Technology and Services**
To provide the student with a basic understanding of building technology and services in commercial and industrial properties.
- **Building and Design Economics**
To introduce principles and techniques used to determine the building cost as well as the factors which will influence the final cost of a development.
- **Financial Mathematics**
To enable the student to do elementary financial calculations,