

PROPERTY DEVELOPMENT PROGRAMME

15 AUGUST - 27 AUGUST 2010





NEIL GOPALChief Executive Officer

ABOUT SAPOA

SAPOA (South African Property Owners Association) was established in 1966 by the leading and large property investment organisations to bring together all role players in the commercial property field and create a powerful platform for property investors. SAPOA is recognised as the representative body and official voice of the commercial and industrial property industry in South Africa, with a combined portfolio in excess of R150 billion.

SAPOA members control \pm 90% of all commercial and industrial property in SA. The association is held in high esteem by relevant sectors of government and is, accordingly consulted on all matters pertaining to the property industry. SAPOA enjoys representation on all the South African bodies which are key to the country's property development. Having established close working relationships with a number of similar bodies internationally.

SAPOA members and the association benefit from worldwide networking on a variety of issues and arrange appropriate visits and meetings.

Neil Gopal

Chief Executive Officer: SAPOA



ABOUT UCT GSB

The University of Cape Town (UCT) has a track record of 180 years of academic excellence. The oldest university in South Africa, UCT is one of Africa's leading teaching and learning institutions. Established in 1966, the Graduate School of Business (GSB) is anchored in the substantial reputation of the UCT – widely believed to be the strongest research university in Africa. It uses this base – and its own track record - as a solid and effective platform from which to innovate.

The School has been at the forefront of leadership in South Africa in recent years, pioneering new methodologies in executive development that are part of an international movement towards more flexible, creative teaching and action learning at this level. For over four decades, the GSB has been successfully developing leaders and managers who consistently go on to achieve significantly in local and international arenas. The School continually pushes the boundaries and challenges students on every level to ensure that they grow both personally and professionally. The GSB is infused with the spirit of internationalism. From an international faculty, student and alumni body to an international quality label and exchange programme, the School is firmly oriented to the global environment. The GSB is taking the lead in South Africa in developing a business school that is adapted to the circumstances of a country and continent where the imperatives are democratisation, international competitiveness and economic growth.

Executive Education, the fastest-growing area of the School, is increasingly using the innovative education methods pioneered at the school to provide radically new types of value to companies and individuals competing in our globalising, diverse and complex environment. Executive Education is one of the cornerstones of the GSB. It offers delegates the opportunity to be continuously at the edge of their own learning and growth.

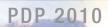
Initiated in 1969, this is more than thirty of the extremely popular Property Development Programme (PDP) which is presented jointly by the University of Cape Town Graduate School of Business and SAPOA. We extend a warm welcome to all of you who have been selected to attend this prestigious course and hope the learnings and friendships you have made here will be long lasting and meaningful.

Elaine Rumboll

Director of Executive Education UCT GSB



Elaine Rumboll
Graduate School of
Business UCT
Director
Executive Education





Tanya Jeffrey
Chairperson
PDP Committee

ABOUT PDP

"A successful man is one who can lay a firm foundation with the bricks others have thrown at him" (David Brinkley). Over the following two weeks, you will share knowledge with some of the country's leading lecturers and individuals in the property industry, enhance your technical abilities, and gain understanding and appreciation of the roles and responsibilities each discipline assumes within the broad spectrum of property development. You will forge friendships with your esteemed colleagues, which will endure not only the challenges presented by this course, but also present opportunities for working together in the future.

This year we are pleased to have Professor Francois Viruly on board as Programme Director. We have also focused on bringing into the programme and our panel discussion such topical matters as 'going green' in construction, tackled the burning issues surrounding development initiatives in Africa, expanded on the aspects of property finance and specifically hedging interest rates, and provided you with insights into how to determine the optimal development mix with Sybrandt Strauss. I trust that you will enjoy the revamps and look forward to your feedback.

The SAPOA PDP Committee, together with its partner in GSB, is proud to welcome you to this years PDP, and challenges you to rise to the occasion, gain knowledge, grow from the experience and have fun in the process.

Tanya Jeffrey

Chairperson - PDP Committee

ABOUT THE SPONSOR

Congratulations...

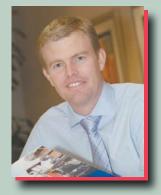
Congratulations on your selection to this year's programme. The Property Development Programme (PDP) attracts outstanding participants each year and it is a fantastic achievement to have been selected – well done.

Your experiences and learnings over the two weeks will be invaluable as you move forward in your career. But even more important are the experiences you will share as a team and the friendships that you will build. These are the true legacies of the programme - use the opportunity to its fullest.

Finally, thank you to the team at SAPOA. This is a programme of the highest quality and Standard Bank is extremely proud to be associated with the PDP.

Gary Garrett

Director, Property Finance Standard Bank



Gary Garrett

Director

Property Finance



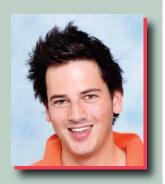


Abbott Neville

Focus Consultants (Pty) Ltd Senior Project Manager / Development Manager

Tel 011 803 3000 Cell 083 245 1758

Email neville@focuspm.co.za



Abrahamse Brett

Liberty Properties Limited

Head: Business Development Department

Tel 011 408 3297 Cell 083 941 6650

Email brett.abrahamse@liberty.co.za



Adams Liezel

Nedbank Limited Financial Controller

Tel 021 416 7206 Cell 082 923 4957

Fmail liezela@nedbank.co.za

Audibert Didier

ENL Property Development Manager

Tel 230 286 2626 Cell 230 499 2627 Email daudibert@enl.mu



Redefine Properties (Pty) Ltd Trainee Asset Manager

Tel 011 283 0000 Cell 074 117 7686

Email devonb@redefine.co.za

Blake Rob

De Beers Consolidated Mines Ltd Project Manager / Town Proclaim and LED

Tel 027 807 2101 Cell 083 562 9324

Email rob.blake@debeersgroup.com











Cooper Jeremy

Bradford McCormack & Associates (Pty) Ltd Asset Manager

Tel 011 507 2200 Cell 076 570 4911

Email jeremy@bmaprops.co.za



Davids Natasha

Transnet Ltd Portfolio Manager

Tel 031 361 2010 Cell 083 286 2141

Email natasha.davids@transnet.net



Du Toit Michelle

Old Mutual Investment Group SA (Pty) Ltd Development Manager

Tel 021 530 4513 Cell 082 780 3955

Email mdutoit@omigpi.com

Dupont Dominic

ENL Property Mauritius General Manager / LA Balise Marina

Tel 230 433 2929 Cell 230 423 3859 Email ddupont@enl.mu

Gamsu Mark

Investec Bank Limited External Consultant

Tel 011 286 9142 Cell 082 877 1870

Email mgamsu@investec.co.za

Gardner Claire

Interior Designer

Tel 011 706 3487
Cell 078 227 1519
Email gardfam@hotmail.com











Gerber Michiel

Davis Langdon (Pty) Ltd Associate

Tel 011 544 1800 Cell 082 882 7726

Email michiel.gerber@davislangdon.co.za



Gibb Anthony

Stor Town (Pty) Ltd Director

Tel 031 766 1139 Cell 082 928 1723

Email antgibb@stortown.co.za



Gueye Bonolo

Growthpoint Properties Ltd Leasing Consultant

Tel 011 944 6184 Cell 082 578 0357

Email bgueye@growthpoint.co.za

Hawton Robert

Standard Bank of South Africa Ltd Property Manager

Tel 011 770 8218 Cell 082 332 6186

Email rob.hawton@standardbank.co.za

Hayden Sean

KMH Architects (Pty) Ltd Partner

Tel 021 423 4141 Cell 082 920 5932 Email sean@kmh.co.za

Hayes Neil

Heartland Properties (Pty) Ltd Director: Finance

Tel 011 606 5000 Cell 079 510 6913 Email neilh@heartland.co.za











Ivins Hayley

Lightstone Properties Ltd Property Consultant

Tel 011 244 8416 Cell 083 306 3345

Email hayleyi@lightstone.co.za



Kaleta Beata

DSA Architects International (Pty) Ltd Design Director

Tel 011 779 1600 Cell 083 627 7840

Email beata.kaleta@dsa-arch.com



Khatleli Boithatelo

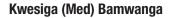
Khatleli Tomane Moteane Architects Director

Tel 00266 223 12653 Cell 00266 588 53126 Email lbabet@enl.mu

Kruger Leon

Willkru Construction New Development Manager

Tel 031 566 2266 Cell 082 922 5286 Email leon@willkru.co.za



Trust for Urban Housing Finance (Pty) Ltd Portfolio Manager

Tel 011 276 1440 Cell 082 387 8366 Email medk@tuhf.co.za

Labuschagne Leon

Growthpoint Properties Ltd Development Manager

Tel 011 944 6000 Cell 082 781 0328

Email llabuschagne@growthpoint.co.za











Le Clus Solet

Spar Group Limited
New Business Development Manager

Tel

Cell 082 564 3042

Email solet.leclus@spar.co.za



Lemkus Richard

Faircape Project Manager

Tel 021 404 1300 Cell 082 423 6705

Email richardl@faircape.co.za



Main Grant

Nedbank Corporate Property Finance Relations Manager

Tel 011 294 2237 Cell 083 310 1248

Email grantm@nebank.co.za

Majola Ntobeko Donald

Abland (Pty) Ltd Development Manager

Tel 011 570 9793 Cell 083 675 0267

Email donaldm@abland.com

Malata Felicity

Malata & Associates Resident Manager

Tel 033 345 2252 Cell 083 508 3376 Email felicity@malata.co.za

Mapu Simthembile

Oteo Capital Development Pty Ltd Property Development Manager

Tel 031 767 1079 Cell 084 485 4259

Email simthembile@oteocapital.co.za











Marinankos Zinon

DSA Architects International Director

Tel 011 779 1600 Cell 082 886 8039

Email zinon.marinakos@dsa-arch.com



Martheze Mark

Nedbank Limited QS

Tel 021 416 7045 Cell 083 325 3983

Email markma@nedbank.co.za



Marx Thea

Liberty Properties Limited General Manager Coastal Region

Tel 033 341 9570 Cell 072 999 9646

Email thea.marx@liberty.co.za

Mathabela Nelisiwe

Inyatsi Construction Pty Ltd General Manager

 Tel
 268 508 1000

 Cell
 268 760 2635

 Email
 nellieb@inyatsi.co.sz

Mavhungu Zodwa

Metropolitan Property Services (Pty) Ltd Portfolio Manager

Tel 021 940 5394 Cell 084 957 0002

Email zmavhungu@metropolitan.co.za

Mbutuma Sandi (Sandisiwe)

NNAQS QS & Associate Director

Tel 011 803 2291 Cell 072 615 6148 Email sandi@nnaqs.co.za











Mcunu Sizo

Investec Bank Limited Property Consultant

Tel 011 286 7051 Cell 072 906 8205

Email sizo.mcunu@investec.co.za



Mdakane DT

Bentel Associates International (Pty) Ltd Associate

Tel 011 884 7111 Cell 083 486 8913 Email dt@bentel.net



Mfubesi Loyiso

ABSA Real Estate Asset Management Project manager

Tel 021 440 4801 Cell 071 687 4935

Email loyiso.mfubesi@absa.co.za

Mnguni Andile

Tongaat Hulett Developments (Pty) Ltd Development Manager

Tel 031 560 1941 Cell 083 451 4716

Email andile.mnguni@thdev.co.za

Moolman JZ

Resilient Properties Pty Ltd Construction Project Manager

Tel 011 612 6891 Cell 071 213 5239

Email moolmanj@resilient.co.za

Mosebo Neo

Transnet Freight Rail Ltd

Senior Manager: National Property Portfolio

Tel 011 584 0702 Cell 083 465 6075

Email neo.mosebo2@transnet.net











Muthwa Kululwa

Johannesburg Property Company (Pty) Ltd Property Development Manager

Tel 011 339 2700 Cell 083 225 2462

Email kmuthwa@jhbproperty.co.za



Mutisya Musyoki

Standard Bank of South Africa Ltd Manager

Tel 011 770 8045 Cell 083 627 7113

Email musyoki.mutisya@standardbank.co.za



Nair Marvin

Rand Merchant Bank Ltd Specialist Transactor

Tel 011 282 1144 Cell 079 517 5795

Email marvin.nair@rmb.co.za

Narainsamy Dhevan Dean

Davis Langdon (Pty) Ltd Director

Tel 031 275 4200 Cell 082 828 5995

Email dean.narainsamy@davislangdon.co.za

Papi Zandile Yvonne

Old Mutual South Africa Ltd Property Manager

Tel 011 217 1724 Cell 082 883 4140

Email zpapi@oldmutual.com

Parshotam Anil

The Creative Axis Architect

Tel 011 854 5922 Cell 082 418 2530

Email anil@creativeaxis.co.za











Phili Ntaba

NAPD Holdings Managing Director

Tel 011 467 9004 Cell 083 419 9525 Email ntaba@napd.co.za



Piek Davina

Basil Read (Pty) Ltd Development Manager

Tel 071 854 2346 Cell 071 605 7249

Email dpiek@basilread.brsm.co.za



Power Gary

Power Developments Projects (Pty) Ltd Project manager

Tel 021 907 1300 Cell 084 805 4958

Email garypower@powergrp.co.za

Qhobosheane Lebo

Eris Property Group (Pty) Ltd Development Manager

Tel 011 775 1000 Cell 083 291 3615

Email Iqhobosheane@eris.co.za

Ramollo Babe

Department of Transport & Public Works
Deputy Director / Propery Manager

Tel 012 310 5061 Cell 082 904 2362

Email mpolokeng.ramollo@dpw.gov.za

Riley Simon

Emira Property Fund Fund Manager

Tel 021 410 1184 Cell 083 287 6268 Email sriley@eris.co.za











Röttcher Alwin

Focus Consultants (Pty) Ltd Director

Tel 011 803 3000 Cell 082 347 8834

Email alwin@focuspm.co.za



Saaiman Charles

Nedbank Limited Valuer

Tel 011 294 3763 Cell 083 632 2156

Email charless@nedbank.co.za



Shetlele Danisa

Liberty Properties Limited DMS (Development Retail Leasing Manager)

Tel 011 408 5238 Cell 083 276 0752

Email danisa.shetlele@liberty.co.za

Smith Wayne

Old Mutual Investment Group SA (Pty) Ltd Corporate Property Manager

Tel 021 504 0043 Cell 079 876 0925

Email wsmith@oldmutual.com

Smyth Ross

GAJ UK Architects Ltd Architecht

Tel 0097 155754 1730 Cell 076 057 7620

Email smyth.ross@gmail.com

Snyders Jose

Rand Merchant Bank Ltd Banker

Tel 011 282 8970 Cell 083 309 6952

Email jose.snyders@rmb.co.za











Sowray Leanne

Growthpoint Properties Ltd Portfolio Manager

Tel 011 944 6232 Cell 083 677 0294

Email Isowray@growthpoint.co.za



Stevenson Warren

Eris Property Group (Pty) Ltd Leasing & Investement Consultant

Tel 011 775 1302 Cell 082 806 1052

Email wstevenson@eris.co.za



Swanepoel Benjamin

OMGPI (Old Mutual Investment Group Property Investment (Pty) Ltd) Financial Manager

Tel 021 530 5971 Cell 082 061 4494

Email bswanepoel@omigpi.com

Thiel Shaylagh

Profica (Pty) Ltd Director

Tel 011 463 0074 Cell 082 568 2282

Email shaylagh@profica.co.za

Timber Godfrey

ABSA Commercial Property Finance Head: CPF Legal

Tel 011 556 6655 Cell 083 305 8360

Email godfrey.timber@absa.co.za

Tshabalala Sizeka

JPC (Johannesburg Property Company (Pty) Ltd Project Manager

Tel 011 339 2700 Cell 072 422 3498

Email stshabala@jhbproperty.co.za











Vallo Roselyn

Trust Urban Housing Finance (Pty) Ltd Accountant

Tel 011 276 1440 Cell 083 277 9800 Email rosev@tuhf.co.za



Van der Vyver Juan

Tel 021 797 6766 Cell 082 753 0670 Email juan@futuregtn.co.za



Van Dyk Otto

Standard Bank of South Africa Ltd Project Development Manager

Tel 011 770 8232 Cell 083 250 4089

Email otto.vandyk@standardbank.co.za

Velissaridis Anthony Hercules

Arta Development Group Pty Ltd Director

Tel 016 363 1045 Cell 082 531 2177 Email anthony@arta.coza

Walmsley Mark

Turner & Townsend (Pty) Ltd Director

Tel 011 214 1408 Cell 071 676 8690

Email mwalmsley@turntown.co.za

Wellsted Graeme

Investec Limited
Operations Manager

Tel 011 286 7894 Cell 083 455 8588

Email gwellsted@investec.co.za











Ziqubu Cheryl

OMGPI (Old Mutual Investment Group Property Investment (Pty) Ltd)
Development Manager

Tel 011 537 3867 Cell 083 444 6228

Email cziqubu@omigpi.com

PDP 2010 COMMITTEE



Tanya Jeffrey

Ilembe Cost Management

Chairperson – PDP Committee

Tel 032 438 8322 Fax 032 438 8597

Email tjeffrey@turntown.co.za



Clive ShepherdDSA Architects International
Group Managing Director

Tel 011 779 1600 Fax 011 779 1602

Email clive.shepherd@dsa-arch.com



Prof. Francois VirulyViruly Consulting (Pty) Ltd
Chief Executive Officer

Tel 011 728 0751 Fax 011 728 9643

Email francois.viruly@wits.ac.za



Nonkululeko Ntshona (Nonku) Nonku Ntshona + Associates Managing Director

Tel 011 883 6454
Fax 086 612 7135
Email nonku@nnaqs.co.za

PDP 2010 COMMITTEE



Tony GebhardtHamlyn Gebhardt
Managing Director

Tel 011 341 0057 Fax 011 341 0350

Email tony@hamlyngebhardt.co.za



Sean SegarLiberty Properties
Chief Investment Officer

Tel 27 11 408 5001 Fax 27 11 408 5004

Email ?



Henry Chitsulo

Property Advisory Services
Business Development Director

Tel

Fax 011 789 7195 Email 086 585 4966 henry@headly.co.za



Norman Griffiths

Norman Griffiths and Assosiates cc Principal Member

Tel 011 803 2867 Fax 011 803 2896

Email normval@global.co.za

PDP 2010 SAPOA SECRETARIAT



Neil GopalSAPOA
Chief Executive Officer

Tel 011 883 0679 Fax 011 883 0684

Email ngopal@sapoa.org.za



Jane PadayacheeSAPOA
Events Coordinator

Tel 011 883 0679 Fax 011 883 0684

Email events@sapoa.org.za



Mafonti MorobiSAPOA
Asst Education Officer

Tel 011 883 0679 Fax 011 883 0684

Email hr-education@sapoa.org.za



Mitta Ndaba SAPOA Membership Services Officer

Tel 011 883 0679
Fax 011 883 0684
Email mitta@sapoa.org.za

PDP 2010 GSB SECRETARIAT



Elaine Rumboll
Graduate School of Business UCT
Director, Executive Education

Tel 021 406 1342 Fax 021 406 1462

Email elaine.rumboll@gsb.uct.ac.za



Donavon Goliath

Graduate School of Business UCT Head of Business Development & Client Management

Tel 021 406 1324 Fax 021 406 1462

Email donavon.goliath@gsb.uct.ac.za



Willem Schaap

Graduate School of Business UCT Finance & Operations Manager

Tel 021 406 1311 Fax 021 406 1462

Email willem.schaap@gsb.uct.ac.za



Aniesah Ajam

Graduate School of Business UCT Project Co-Ordinator – Executive Education

Tel 021 406 1094 Fax 021 406 1462

Email aniesah.ajam@gsb.uct.ac.za

CONTACTS

Aniesah Ajam **Graduate School of Business** Project Co-ordinator – Executive Education

Tel +27 21 406 1094 Fax + 27 21 406 1462 Email aniesah.ajam@gsb.uct.ac.za www.gsb.uct.ac.za/execed

SAPOA Education Programmes

Mafonti Morobi Tel +27 11 883 0679 Fax +27 11 883 0684 Email hr-education@sapoa.org.za www.sapoa.org.za

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