



CODE OF ETHICS

SAPOA has established a code of ethics for its members. SAPOA members and their employee representatives are committed to promoting the highest level of professionalism, integrity, and ability available in the commercial property industry in all its forms.

TRADITION OF EXCELLENCE

SAPOA is a dynamic national association representing some 800 companies. International Associations affiliated to SAPOA are:

- Building Owners and Managers Association USA (BOMA)
- National Association of Office Properties USA (NAIOP)
- The Urban Land Institute USA (ULI)
- The Royal Institute of Chartered Surveyors UK (RICS)
- The British Property Federation (BPF)
- FIABCI (International networking organization) France
- Property Council of Australia (PCA)
- Property Council of New Zealand (PCNZ)
- Association of British Offices
- IPD London
- Realcom, Global Property IT USA
- International Council of Shopping Centres (ICSC)
- Reed - Midem France (MIPIM)
- Exporeal

SAPOA LIBRARY

SAPOA has a library at the National Office which is available to all members during normal office hours.

WHO IS ELIGIBLE?

If you are involved in the commercial property industry you are eligible for membership of this association. For more information contact your local SAPOA association.

GAUTENG JHB & PTA

Jane Padayachee
PO Box 78544
Sandton 2146
Tel: 011 883 0679
Fax: 011 883 0684

E-mail: events@sapoa.org.za

EASTERN CAPE EL (BUFFALO CITY)

Glynis Heger
PO Box 15314
Beacon Bay 5206
Tel: 043 748 1156

Fax: 043 748 2839

E-mail: irsasapo@iafrica.com

EASTERN CAPE PE

Hilton Stevens
PO Box 63641
Greenacres 6057
Cell: 072 204 1973

Tel / Fax: 041 583 6806

E-mail: hsspoa@telkomsa.net

KWAZULU-NATAL

Nicky Chetty
PO Box 1461
Kloof 3600
Tel / Fax: 031 764 1416

E-mail: sapoa@durbs.com

LIMPOPO PROVINCE

Liezel Galloway
Postnet Suite 88
Pvt Bag X9676
Polokwane 0700
Tel: 015 291 1678

Fax: 015 295 5069

E-mail: admin@eubele.co.za

WESTERN CAPE

Melissa Van Harte
PO Box 813
Cape Town 8000
Tel: 021 419 9000
Fax: 021 419 0255

E-mail: melissa@baker-street.co.za
(SAPOA Western Cape is open mornings only)

For more information, contact us at:

Ground Floor - Paddock View
Hunt's End Office Park
36 Wierda Road West - Wierda Valley - Sandton
Po Box 78544 - Sandton 2146
Tel: (011) 883 0679 - Fax: (011) 883 0684
E-mail: hq@sapoa.org.za
Website: http://www.sapoa.org.za



Become a member now and contribute to the development of SAPOA and the commercial property industry - for your own future.



SAPOA

www.sapoa.org.za

INVEST IN

YOUR FUTURE

SAPOA'S PRIMARY MISSION IS TO ACTIVELY AND RESPONSIBLY PROMOTE THE INTERESTS OF THE COMMERCIAL PROPERTY INDUSTRY THROUGH EFFECTIVE LEADERSHIP, PROFESSIONAL DEVELOPMENT AND ADVOCACY.



<p>SAPOA - THE VOICE OF COMMERCIAL PROPERTY</p> <p>SAPOA was founded in 1966 to represent the interests of South African Commercial Property Owners. Its membership base has since been expanded to include everyone with a direct or indirect involvement in commercial property and is the voice of the industry.</p>	<p>FEE STRUCTURE</p> <p>SAPOA's fee structure is designed to make membership available to all in the commercial property industry and fees are tax deductible.</p>	<p>ANNUAL SAPOA INTERNATIONAL CONVENTION & PROPERTY EXHIBITION</p> <p>South Africa's leading event for the property industry is the place to be seen, do business, learn and network. This powerful and effective marketing forum offers various opportunities to convey your marketing message to the people who drive our industry.</p>
<p>MEMBERSHIP</p> <p>Why you need to belong to the commercial property's premier organisation</p> <p>In today's economic climate everyone needs a competitive edge. SAPOA members enjoy increased contracts, direct access to decision makers, networking opportunities and continuing education and research, government liaison and general information dissemination. SAPOA has consistently delivered on its commitment to improve the business climate for the entire commercial property industry. The Association debates issues at local, provincial and national levels, and provides the best professional education available. SAPOA is the premier networking forum of the South African commercial property industry. You should be a member of this impressive team.</p>	<p>EDUCATION</p> <p>SAPOA runs several basic to high level education courses ranging from one day seminars to one year certificate programmes.</p> <p>THESE INCLUDE:</p> <ul style="list-style-type: none"> • Basic Property Programme (BPP) • Property Intermediate Programme (PIP) • Property Development Programme (PDP) • Certificate for the Commercial Property Practitioner (CCPP) • Property Executive Programme (PEP) • Numerous short courses and seminars are also offered. <p>For further details please refer to www.sapoa.org.za</p>	<p>NETWORKING</p> <p>SAPOA creates substantial networking opportunities through events such as National Convention, seminars, workshops and networking evenings.</p>
<p>BENEFITS</p> <p>Members of SAPOA are provided with the opportunity to work together towards professional growth, corporate profit and for the benefit of the communities we serve.</p> <p>Benefits include:</p> <ul style="list-style-type: none"> • Monitoring legislation and lobbying government • The premier network of leading commercial property players • National Convention and trade show • Complimentary publications • Seminars and workshops • Professionally designed educational programmes • Industry research reports, data and publications • Access to the industry's latest information through the SAPOA website www.sapoa.org.za • Opportunities for participation on various committees created to discuss matters of concern or interest to the industry. 	<p>NEWS & PUBLICATIONS</p> <p>THESE INCLUDE:</p> <ul style="list-style-type: none"> • SA Property Review; and many other publications • The Office Vacancy Survey • Method for Measuring Floor Areas • The SAPOA Property Register 	<p>ADVICE & QUERIES</p> <p>The SAPOA secretariat is committed to serving its members with regard to queries on property related matters. If the secretariat is unable to assist, members are referred to specialists in the field.</p>
	<p>RESEARCH</p> <p>SAPOA recognises that property statistics and research are invaluable. In association with IPD SA, SAPOA has initiated a statistics and research division which will examine the office, industrial and retail property sectors. These statistics prove useful not only to our members, but to the government as well, and promote sound networking relationships with the authorities.</p>	<p>TRANSFORMATION</p> <p>The transformation committee has initiated a transformation document which is available to members. SAPOA is also a participant of, and signatory to, the Property Charter</p>
		<p>LEGISLATION</p> <p>The national office monitors all national legislation affecting the property industry. Government at all levels prefers to work with organised trade associations on legislation. The combined expertise of SAPOA's members is regarded as a valuable source of knowledge.</p>
		<p>GOVERNMENT RELATIONS</p> <p>There is a concerted effort by both the national office and the provincial regions to establish and maintain working relationships with government at all levels. Government accepts that SAPOA's members, being major stakeholders, have a vital role to play in the economic direction of the country.</p>